



M2MSOft Voice and Video over IP





Contents

- 1. General informations
- 2. Activity and competences
- 3. Offers
- 4. Strategy of developpement
- 5. References



General Information



Edition of telecommunication softwares

Legal form

Limited Liability Company Initial capital: 40 000 Euros Training provider n° 73 31 06046 31

Key dates and creators

June 2003

Josette Bosqued – Manager

Bruno Bosqued – Sales director

Pierre Binguy – Technical director

Headquarter

14, Rue de l'Europe – PA du Terlon 31850 Montrabé FRANCE



Historical

Development of the industrial offer Contracts with big and small industrials (sales of stacks and call servers)

Launching of service provider offer Recruitment of partners (1200 licenses sold) Equipment of a national service provider: 40000 min/day Export; Portugal, Bahrain, Dubai Road shows in France

2003-2004	2005	2006-2007	2008-2010	2011
Beginning of the activity Contracts with famous industrials and equipment manufacturers		Development and launching: Enterprise offer and HW design Recruitment of partners International expansion to Portugal and Germany		Launching of the call centers offer Development of partnerships fot the Entreprise offer Strong presence on the industrial segment



Who are we?

- Telecom equipment manufacturer specialized on the development of communications over IP systems
- Main actor on the providing of embedded systems for defense and industry
- Today we wish to develop and extend our solutions on the Enterprise market via partnerships



Activity & Competences



Our activity

Software development: communications over IP systems



A R&D team

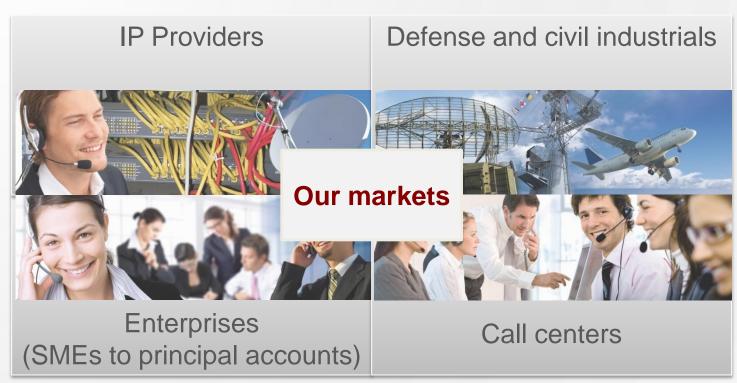


Expertise

- Protocols
- Telecommunications
- Developments
- Real time and embedded systems



Our markets





Telephony over IP for enterprises

From 2 to 40 000 posts, mailbox, forwards, conferences, optimization of calls.

Our customers: enterprises, doctors, hotels, etc.

VoIP providers

Interactive vocal response. Audio/video conferences. Centrex.

Our customers: service providers, professional training, real estate, etc.

Industrials

Advanced communications systems, embedded and tailored ones.

Our customers: industrials of defense, aeronautical, transport, naval.

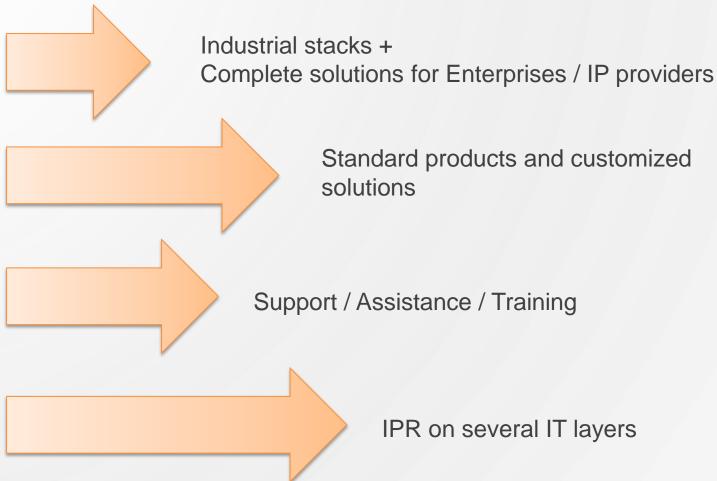
Call centers

Intelligent call dispatcher.

Our customers: call centers, telesecretaries.



Our strenghts





M2Msoft's Offers

Global offer Group **Video** conferences Mail2Fax / **Call center** Fax2Mail / ACD **Gateway IVR** PLMN 55000 SodiSwalch **PSTN** HTTP, **HTTPS** Telephony over IP by ISUP ΙP provider SIP, H323 Web interface Yana Cxx VoIP Security Vocal Customized services messaging CDR& **Central directory Statistics Advanced** + Click2Talk Recorder routings www.m2msoft.com



Offer – IP Provider

 Service Provider Softswitch: High capacity routing calls compatible with all the PBX of the market





Offer - Enterprise

- ☆ Recording







Ecosystem



THOMSON ST2030



GRANDSTREAM KXV3175 and KXV3140



PANASONIC TGP 550

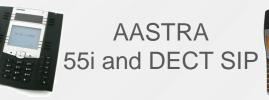


TECHNICOLOR TB30





PANASONIC KX-UT136





Ecosystem Gateways



AUDIOCODES MP112 FXS



AUDIOCODES MP114 FXO



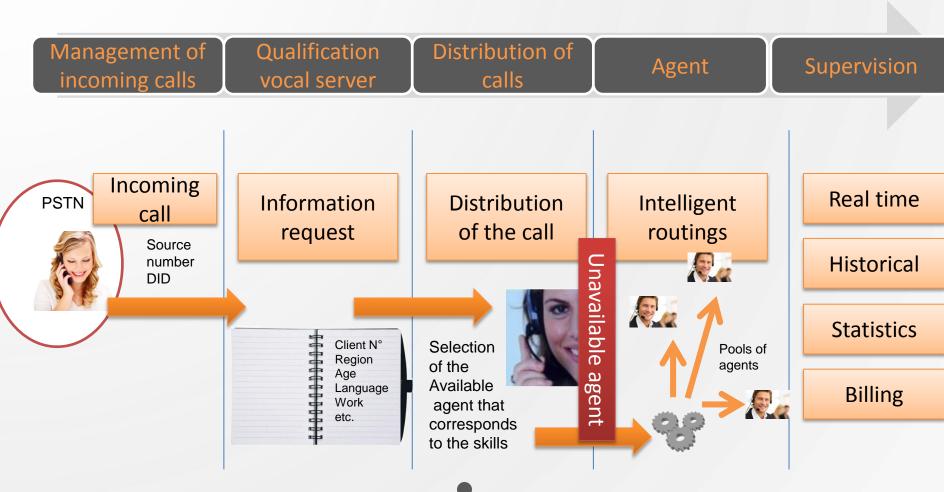
TAINET Venus 2804



TAINET Venus 2924 and 2932



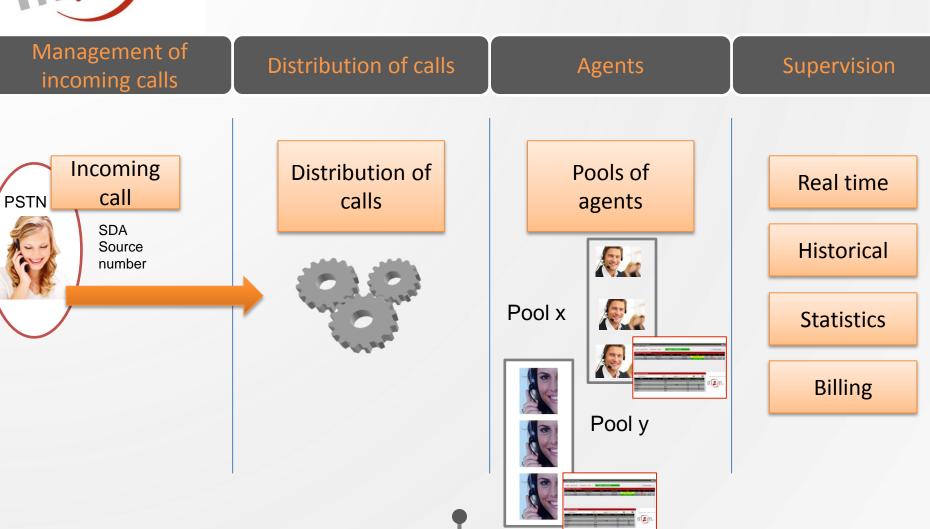
Offer – Call centers



www.m2msoft.com



Offer - Telesecretary



www.m2msoft.com



Offer - Industry

- Stacks SIP and H323 (Java and C) for multiple platforms





Strategy of development



Developing our added-value partnerships

Developping the call centers segment

Increasing our notoriety

Developing our market shares with the principal accounts

Maintining our position with the industrials and the military sector



References





















And also...

ALLTUB, LVMH, REGION AQUITAINE, SATCOM 1, LE CAMJI, AMAGUIZ.COM, POITOO ADHESIFS, RTE, XXB CONSULTING, CALL MARKETING, EADS, eMESSAGE, ELECTRICITE DE FRANCE, INFORMATICA QATAR, HMIZATE.MA, LIGHTSPEED COMMUNICATIONS, CNES, etc....

REACTIVITY PROXIMITY CUSTOMIZATION EXPERTISE



M2Msoft – R & D Center 14 Rue de l'Europe – PA du Terlon 31850 Montrabé France

Tel: 0033 820 200 263

Fax: 0033 5 61 50 02 32

Mail: sales@m2msoft.com

